New WatchGuard Network Security Devices and Wireless Access Points Ride the Wave of Enterprise Unified Threat Management Adoption.

April 2013 - WatchGuard® Technologies, a global leader in manageable business security solutions, today announced the availability of seven new models in its line of Extensible Threat Management (XTM) products. As businesses and enterprises of all sizes consider the increased severity and complexity of cyber threats, WatchGuard infused its new XTM hardware with industry-leading technology to provide robust, manageable, and cost-effective network security that eliminates the need to choose between a secure IT infrastructure and a high performing business.

WatchGuard is expanding its unified threat management (UTM) offering in response to a growing demand for high performing, integrated security solutions from large enterprise customers. The XTM 1520, 1525 and 2520 models provide the kind of speeds, security and features ideally suited to headquarters, data centers and managed security services. The enterprise suite of XTM appliances provides customers with the highest level of today's essential security tools and sophisticated administrative controls, all while maintaining the manageability for which WatchGuard is known.

"Historically, mediocre UTM performance has kept adoption limited to small and midsized businesses," said Scott Robertson, Vice President Asia Pacific, WatchGuard Technologies. "Since re-architecting our business three years ago, WatchGuard's relentless focus on delivering high-end UTM performance means we can now provide customers of any size with the highest level of protection in one speedy and scalable box. Our 'faster than market' growth in the enterprise space tells us we've struck a chord."

In addition to the new enterprise-class XTM models, WatchGuard is also providing strong performance gains in the XTM 800 series for small and medium sized businesses. The new WatchGuard XTM 800, 1500, and 2500 series appliances feature the latest Intel Xeon™ multicore CPUs and QuickAssist™ technologies, to achieve a level of performance unmatched by competing options. The new XTM models also feature dynamic routing, wide area network (WAN) failover, server load balancing, and link aggregation.

The latest Fireware XTM 11.7 provides an updated URL filtering database from best-in-class strategic partner, Websense. Other stand-out features include Android and iOS VPN applications, support for IPV6 and L2TP VPN. Policy grouping has also been added, which now allows administrators to create custom tags and filters for firewall policies to further simplify management and maintenance in larger environments.

WatchGuard also announced the availability of two new Wireless Access Point products, providing customers with the same level of security for their wireless local access network (WLAN) traffic that they rely on for their traditional wired traffic. More and more companies are incorporating bring-your-own-device (BYOD) policies in order to enable a mobile workforce and enhance productivity. Companies usually adopt complicated procedures to manage this growing trend, but these limited security measures are only effective within a virtual private network (VPN) or hard-wire connection. This approach leaves mobile devices vulnerable to intrusion, viruses, and malware when connected to a wireless network. With threats on the rise and growing amounts of corporate data stored on workers' personal devices, it is more critical than ever that steps be taken to secure wireless infrastructure.

The new Wireless Access Points AP100 and AP200 extend the high-performing, best-in-class and policy-based management features, familiar to WatchGuard's smart firewall customers, to the wireless environment. This step offers customers the ability to accurately and easily apply security policies and changes to both wired and WLAN resources simultaneously, which is critical to enforcing security standards across the entire network infrastructure.

"Smartphones and tablets now account for about 25 percent of devices used for work, and companies need to protect these devices from threats as securely as they do wired devices," said Scott Robertson, Vice President Asia Pacific, WatchGuard Technologies "Our new Wireless Access Point products provide customers with our leading unified threat management features and enable them to apply security settings to their WLAN traffic easily and affordably."